



Appendix I

2023 SCO International Investment and Trade Expo General Introductions

◆ Basic Info

Name: 2023 SCO International Investment and Trade Expo

Date: June 15-18, 2023

Venue: SCODA Pearl International Expo Centre, Jiaozhou, Qingdao, Shandong

Exhibition Space: 44,200sqm

Major Event: Opening Ceremony and SCO Industrial and Supply Chains Forum

Supporting Events: Promotion and match-making meeting: Trade and Invest in the SCO Member Countries, SCO Night

◆ Organizing Committee of SCO Expo

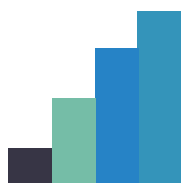
Hosted by China Chamber of International Commerce
People's Government of Qingdao Municipality
CCPIT Shandong Sub-council

Supported by Shanghai Cooperation Organization Secretariat
Shanghai Cooperation Organization China Business Council
Foreign Affairs Office of Shandong Provincial People's Government
Shandong Bureau of Commerce

Organized by Administration Committee of the China-SCO Local Economic and Trade Cooperation Demonstration Area
Jiaozhou People's Government
CCPIT Qingdao Sub-council
Qingdao Foreign Affairs Office

◆ Facts and Figures in 2021

In 2021, the second SCO Expo was successfully held on Apr 27-29. 442 enterprises



from more than 30 countries and regions participated in the exhibition of 21,000sqm. Ambassadors, commercial counselors, business guests from SCO countries and nearly 100,000 domestic visitors joined the different activities, which effectively promoted the economic and trade cooperation and exchange between the SCO countries.

During the Expo, the Trade and Invest in SCO Countries & B2B Matchmaking was mainly organized. More than 400 enterprises were connected on the spot, and nearly 300 one-on-one precise matchmakings were completed. The purchase volume reached nearly 300 million yuan, and the intended purchase volume reached nearly 1 billion yuan. The industry involved agriculture, food and beverage, textile and clothing, handicrafts, home building materials, smart home appliances, tourism, etc. The professional service and the actual results achieved at the fair were highly recognized by both exhibitors and buyers.

◆ Layout

⊕ National Pavilions of the SCO Member states

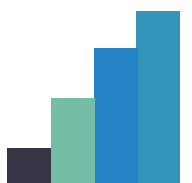
The exhibition will present the national image of each SCO member state to the visitors. Each national pavilion is organized by the Embassy or an official institution or business association designated by the Embassy to show their achievements in the fields of economy, science and technology, agriculture, humanities and other fields, as well as food, consumer goods, handicrafts, agricultural products with their own characteristics.

⊕ Achievements for SCODA

It is planned to display the four dimensions of the constructions for SCODA: International Logistics Centre, Modern Trade Centre, Two-way Investment Centre, and Commercial, Tourism and Cultural Exchange Centre.

⊕ Cooperation

It is planned to display the achievements of economic and trade exchanges and cooperation among SCO countries, including production capacity, infrastructure construction, high-tech, digital economy, people-to-people and cultural exchanges,



etc.

⊕ **High Quality industries**

Trade: the economic and trade development among SCO countries, such as agriculture, food, textile machinery, etc.

Logistics: the development of maritime transportation, continental transportation, air transportation, railway transportation and mail among SCO countries.

Energy: traditional energy, clean energy, energy technology, new energy vehicles, etc.

⊕ **Industrial Internet Service and Technologies**

It is planned to display the history of industrial development, the definition and development status of industrial Internet, the development status of enabling industries, driving values, and development trends.

⊕ **Vehicles and Outdoor Products**

It is planned to invite enterprises that have economic and trade exchanges with SCO countries, such as automobiles, new energy vehicles, intelligent equipment, outdoor equipment, tourism services, etc., to participate in the exhibition, and arrange the venue of the SCO Night activity area.

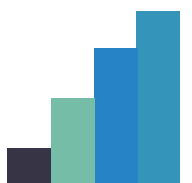
⊕ **Agricultural machinery and engineering equipment**

It is planned to invite agricultural machinery and engineering equipment manufacturing enterprises to participate in the exhibition.

◆ **Trade and Invest in the SCO Member Countries**

⊕ **Content**

China Chamber of International Commerce, together with the SCODA Administrative Committee, are pleased to invite representatives from the Commercial Offices, Trade and Investment Promotion Bureaus and related organizations from SCO member countries in China to present cooperation opportunities in trade and investment, mainly in the field of agriculture, energy and others.



⊕ Target Audience

This meeting is free of charge and open to industrial organizations, enterprises, logistics/financial/service institutions that are interested in trading with or investing in SCO member countries. Buyers and Investors will be invited according to the specific request of the speakers. One-on-one B2B matchmaking meetings might be pre-scheduled and arranged after the meeting for speakers and the audience.

◆ Timeline and contacts

For the expo

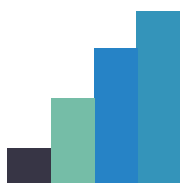
- Apr 28 End of the registration of exhibitors
- May 8 Confirm the location and area
Confirm and start to send the exhibits
Sign the agreement
- May 12 Confirm the booth design
- May 15 Confirm the fascia board and paintings
Confirm all the personal information
- June 2 Construction period for booth building
End of the registration of the special visitors to the expo
- June 14 Arrive Qingdao and get badges

Contacts: Ms. Isabelle Gong, 010-82217274, gongxin@ccoic.cn

For the session: Trade and Invest in the SCO Member

- April 24 Open the registration to the audience
- April 28 End of the registration of speakers
- May 31 End of the registration of the audience for the session: Trade and Invest in the SCO Member
- June 2 Confirm all the personal information

Contacts: Ms. Molly Yang, 010-82217276, yangjing@ccoic.cn.





Appendix II

A. For exhibitors

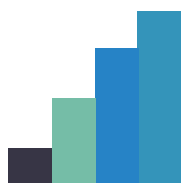
1. Space: Exhibitors should apply the booth to the organizing committee through official channel. The organizing committee will check the application and provide a booth free of charge for each verified exhibitor. The space and location will be allocated by the organizing committee.

2. Booth: The organizing committee will assign an official contractor to provide booth services for each exhibitor, including booth design, decoration, building, dismantling and cleaning. The specific standards will be uniformly planned and adjusted by the organizing committee. The exhibitor is required to submit materials such as logos and images on time, and provide timely feedback on the booth design by the suppliers. Any additional craftsmanship, design, special exhibition equipment, additional rental props, etc. should be uniformly implemented by the supplier designated by the organizing committee or any agency that meets the qualification requirements of the organizing committee. Any part that exceeds the unified planning standards of the organizing committee shall be borne by the exhibitor.

3. Logistics: The organizing committee will assign an official contractor to provide logistic service for each exhibitor, including the exhibits transportation from the designated warehouse into the booth. The international and domestic transportation from the exhibitor to the designated warehouse and excessive expense will be borne by exhibitors themselves. The specific standards will be adjusted by the organizing committee and reimbursement are not accepted.

4. Promotion: To better attract potential business partners, the organizing committee will provide every exhibitor with the opportunity to publicize on the promotion platform of this event free of charge and encourage exhibitors to invite their clients to visit the Expo.

5. Transportation and Accommodation: The organizing committee will assign an official contractor to provide Transportation and accommodation services for exhibitors. (Usually no more than 2 people for each company/ organization). The



specific standards will be adjusted by the organizing committee, and reimbursement are not accepted. The excessive expense shall be borne by the exhibitor.

Exhibition Hall	Target Exhibitor	Location and scope	Favorable Policies
Hall B/C/D/E	International exhibitors	The foreign exhibitors are supposed to be in their national pavilions, to display national image.	Domestic intercity transportation + local accommodation, 3 person for each SCO member nation.
Hall F	Domestic exhibitors	Hall F is mainly focused on enterprises in the fields of trading, energy and logistics, etc.	Local accommodation, 1 exhibitor per 18sqm. Domestic intercity transportation out of Shandong Province can be applied for.
Hall G	Qingdao exhibitors	Hall G is mainly focused on Qingdao enterprises in the fields of Industrial Internet and other high-quality industrial chains.	Lunch on site, 1 exhibitor per 27sqm.
Out doors	Shandong exhibitors	The outdoor area is mainly focused on enterprises in the fields of new energy vehicles, outdoor equipment, and agricultural machinery equipment.	Every 72sqm, 1 exhibitor can be provided local accommodation and 1 exhibitor can be provided lunch on site.

B. For special buyers

1. Manufacturers, traders, investors and other institutions and enterprises who have business or are interested in trade, energy, logistics, agriculture, fishing, tourism and other sectors and services are welcome to visit the exhibition and attend business meetings.

2. Please fill in the application form with clear purpose of visiting the exhibition, attending the promotional meeting and matchmaking requirements according to this event and submit it to the organizing committee. Once the application is approved by the committee, the participants will be treated as special buyers. Special buyers should submit required materials on time, and actively use their own platforms to promote the event.

3. The organizing committee will provide special buyers (no more than 2 people each company/organization) with Transportation and accommodation services by our official contractor. The specific standards will be adjusted by the organizing committee, and reimbursement are not accepted. The excessive expense shall be borne by the participants.

Overseas enterprises and domestic enterprises outside Shandong Province	Can apply for domestic intercity transportation + local accommodations.
Enterprises within Shandong Province (excluding Qingdao City)	Can apply for local accommodations.
Enterprises within Qingdao City	Can apply for lunch on site.

C. Definitions of transportation and accommodation

Domestic intercity transportation	<ul style="list-style-type: none"> ◆ Domestic round-trip air/train tickets (second-class seats for railway or economic-class seats for airplane). ◆ Shuttle service.
Local accommodation	<ul style="list-style-type: none"> ◆ Assigned hotel. ◆ Lunch vouchers in exhibition. ◆ Shuttle bus between hotel and exhibition center.
Lunch on site	<ul style="list-style-type: none"> ◆ Lunch vouchers in exhibition center.
Service period for transportation and accommodation	<ul style="list-style-type: none"> ◆ The services period provided for exhibitors will be 6 days (from JUN 14 to 19). ◆ The service period provided for special buyers will be 2 days (2 consecutive days between JUN 15 and 17).

D. Notes

1. The exhibitors and special buyers are required to sign an agreement with the organizing committee, cooperate in providing related materials, and once signed, it is deemed to agree with all the requirements and policies described in this article.

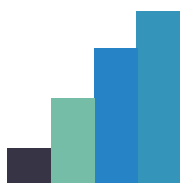
2. If any exhibitor has extra demand for additional space, the exhibitor needs to apply for it and obey the requirements of the corresponding location if allocated.



3. Exhibitors and special buyers can apply for parking vouchers for 5 days (JUN 14 – 18).
4. Exhibitor and special buyers can apply for additional requests to the organizing committee regarding the transportation or accommodation.
5. The organizing committee reserves all the rights of final explanation for the above mentioned requirements and policies.

E. Documents

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Agreement

Exhibition	2023 SCO International Investment and Trade Expo		
Date	June 15 – 18, 2023		
Venue	SCODA Pearl International Expo Centre, Jiaozhou, Qingdao		
Party A (Organizer)		Party B (Exhibitor)	
Name		Name	
Add.		Add.	
Tel.		Tel.	
E-mail		E-mail	
Contact		Contact	
		Location	Hall __ , booth No.
		Space	m ²
Party A (Seal or Signature)		Party B (Seal or Signature)	

Exhibition Regulations:

- ✧ Party A shall be responsible for the organization and preparation of the Expo. After Party B applies for a booth from Party A and obtains the booth confirmed and provided by Party A, Party B shall complete the exhibition preparation on time according to the requirements of the exhibition preparation document, and comply with relevant exhibition regulations.
- ✧ Party A will provide Party B with space and booth construction for free. Party B shall arrange the booth with exhibits as required to ensure the exhibition effect, and Party A shall have the right to adjust the exhibits arrangement of the Exhibitor. The sales of exhibition products shall be subject to tax regulations. Exhibitors are not allowed to sell items which are not listed in the detailed list.
- ✧ The commodities to be exhibited shall be famous, high-quality, new or special products and high-tech products representing the production level of the country, and shall be within the product category of the Expo; fake and shoddy products and products infringing intellectual property rights are strictly prohibited. It is forbidden to exhibit jewelry and jade handicrafts and ornaments, handicrafts and ornaments with undistinguishable materials, restricted items such as special odor items, and other products that do not meet the exhibition regulations or are not included in the exhibition scope of the Expo.
- ✧ After Party A confirms the booth with Party B, Party A may appropriately adjust the exhibition space of Party B according to the actual conditions such as the site and construction conditions. If Party B does not submit any disagreement in written form before participating in the exhibition or at the exhibition site, Party B shall be deemed to accept such adjustment.
- ✧ This application form shall come into effect upon seals (signatures) of both parties, and Party B must abide by the regulations. The faxed copy, scanned copy, duplicates and e-mail attachments of the application form are of equal effect as the original.
- ✧ In case of force majeure, such as war, strike, terrorist attack, natural disaster, Covid 19 etc., both parties shall be exempted from liability, and the losses caused shall be settled by both parties through consultation.

Questionnaire for Special Buyers

Name			
Company			
Position			
Nation			
Supplier Company		Nation	
Purchasing Content			
Intended Amount		Signature	
Stamped			
Date			